Maya Kaczorowski

Work Experience

Tailscale, Remote (based in San Francisco)

Product Manager (Aug 2021-present)

- Leading product development for enterprise zero configuration VPN, including defining product strategy

GitHub, San Francisco

Senior Director, Product Management, Software supply chain security (Feb 2020-Mar 2021)

- Led product strategy and execution for open-source dependency vulnerability management and package security, including Dependency Graph, Dependabot security and version updates and npm security

Google, San Francisco and Sunnyvale

Product Manager, Container security (Oct 2017-Jan 2020)

- Defined, led and delivered product strategy for container security across infrastructure, software supply chain, and runtime security (https://cloud.google.com/containers/security), working directly with 30+ engineers
    - Identifying the market opportunity, pitching, meeting with 150+ customers, determining requirements and integrating existing security tools for a new native runtime security product, Container Threat Detection
    - Identifying potential gaps for hardening in Kubernetes Engine (GKE), prioritizing fixes, and migrating users to better defaults; including developing the first distribution-specific CIS Benchmark for easier auditing of controls
    - Writing whitepapers on Google's internal cloud-native security: BeyondProd and Binary Authorization for Borg
    - Leading external communications on container security with 15+ conference talks and 18 blog posts

Product Manager, Encryption and key management (Aug 2015-Sep 2017)

- Developed a product strategy for encryption at rest; by documenting requirements of Cloud customers, identifying opportunities in the market for product differentiation, and finalizing technical designs with engineers
    - Incepting product, identifying key uses cases, meeting with 100+ customers, writing requirements for, and managing the launch of Google Cloud Key Management Service, (https://cloud.google.com/kms/)
    - Worked with 5 encryption partners, and with internal terms to develop Customer-Managed Encryption Keys
    - Authoring public whitepapers to explain encryption at rest and in transit on Google Cloud

McKinsey & Company, Silicon Valley (Business Technology office) and Montreal office

Engagement Manager (Jan 2015 – Aug 2015)

- Managing and coaching teams of 2-4 consultants and experts in day-to-day work with client team members, leading content development, providing senior leader input, and managing key client meetings
    - Developing a Board-level action plan to respond to 15 very high security risks in a large financial institution, with an immediate $125M infusion, and a longer term three-year roadmap for ~$1B in new mitigation activities
    - Developing a $500M privacy and security program for a large healthcare payor-provider with ~70 initiatives

Associate (Jan 2014-Dec 2014), Business Analyst (Oct 2011-Dec 2013), Summer Business Analyst (May-Jul 2010)

- Worked across a range of projects. Interviewed clients, built models, and developed executive-level presentations
    - Assessing market gaps for cyber security service provider to optimize offering across 5 regions and 3 MSSPs

Education

London School of Economics and Political Science, London, UK, 2010-2011, Distinction

Master's of Science in Applicable Mathematics, dissertation: "Secret sharing: combining Cryptography and Rationality"

McGill University, Montreal, QC, Canada, 2006-2010, Distinction

Bachelor of Arts & Science, First Class Joint Honours in Mathematics and Economics, independent study in Cryptography

Extracurricular involvement: Managing Editor of the *Delta Epsilon Undergraduate Mathematics Journal*; President of the Students' Undergraduate Mathematics Society (SUMS); Crisis director and staff of several Model UN simulations

Additional Information

Languages: English (native), French (native)

GMAT score: 770/800 (99th percentile)

Interests: ice cream (4th out of ~120 at 2014 Penn State Ice Cream Short Course; "ICE-H" publication in *British Medical Journal*, 2002;325;1445-6), puzzles (33/42 rooms escaped!), running (half-marathons), wine (WSET Level 2 with distinction)